

# Consignment Pricing & Handling Guide

## How Submissions Are Evaluated

Each submission is reviewed as a whole and placed into a tier based on value, condition, preparation required, and expected net outcome.

### Tier 1 — Standard Consignment

Used when submissions can be listed efficiently with minimal preparation.

Under \$20	\$7.50 flat
\$20–\$49.99	25% (min \$9)
\$50–\$99.99	20%
\$100–\$249.99	15%
\$250–\$499.99	12%
\$500+	10%

**Typical examples:** graded cards (PSA/SGC/CGC/BGS), key singles, small curated groups.

### Tier 2 — Standard Bulk Consignment

Used when submissions benefit from sorting, grouping, or preparation that improves sale quality and return.

**Fees:** assessed using the **Tier 1 structure** or a time-based handling fee, **whichever is greater**.

**Handling reference:** \$18 per first 30 minutes; \$9 each additional 15 minutes.

**Typical examples:** complete or near-complete sets; grouped material requiring sorting/organization.

### Tier 3 — Bulk Express (Quick Liquidation)

Used when submissions consist primarily of lower-value cards where full preparation would reduce net proceeds. Listings are streamlined while pricing remains responsible.

**Fee:** 40% of final sale price; \$20 minimum per lot.

**Typical examples:** large groups of baseball commons from the 1970s; low-value bulk material.

### Tier 4 — Purchase Offer or Return

Used when consignment is not the most practical option.

## Payments & Timing

Payments are issued at the beginning of each month. Sales are tracked and itemized.

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