



Consignment Pricing & Handling Guide

Important: All eBay fees are paid by the consignor. Consignment fees outlined below are separate from eBay platform fees.

How Submissions Are Evaluated

Each submission is reviewed as a whole and placed into an appropriate tier based on value, condition, quantity, preparation required, and expected outcome.

Tier 1 — Standard Consignment

Used when cards can be listed efficiently with minimal preparation.

Final Sale Price	Consignment Fee
\$15–\$19.99	\$5 flat
\$20–\$99.99	25% (min \$7.50)
\$100–\$249.99	20%
\$250–\$999.99	15%
\$1,000+	10%

Typical examples: graded cards (PSA / SGC / CGC / BGS), key singles, small curated groups.

Tier 2 — Standard Bulk Consignment

Used when submissions benefit from sorting, grouping, or preparation that improves sale quality and return. Fees are assessed using the Tier 1 structure or a time-based handling fee, whichever is greater. Handling reference: \$18 for the first 30 minutes; \$9 for each additional 15 minutes.

Typical examples: complete or near-complete sets; grouped material requiring organization.

Tier 3 — Bulk Express (Quick Liquidation)

Used when submissions consist primarily of lower-value cards where full preparation would reduce net proceeds. Listings are streamlined while pricing remains responsible.

Fee: 40% of final sale price; \$20 minimum per lot.

Typical examples: large groups of baseball commons from the 1970s; low-value bulk material.

Tier 4 — Purchase Offer or Return

Used when consignment is not the most practical option.

Payments & Timing

Payments are issued at the beginning of each month for sales completed during the prior period. Sales are tracked and itemized.

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